

French River Education Center

2024-2025 Fuel Oil - Large Tank IFB

Bid Analysis



Bids Received: 6/15/2023
Contract Term: 12 Months
Start Date: 7/1/2024
Annual Volume: 1,648,000 gals

ULSHO		12 Month Term - 7/1/2024 - 6/30/2025	
		Fixed Price	Fixed Price
Supplier	Price Point	\$/gal	Annual Cost
Peterson's Oil Service	Providence RI	N/A	N/A
Dennis K. Burke, Inc.	Providence RI	\$ 2.6490	\$ 4,365,552
Sprague	Providence RI	\$ 2.6820	\$ 4,419,936
Lowest Price		\$ 2.6490	\$ 4,365,552

ULSHO - B10		12 Month Term - 7/1/2024 - 6/30/2025	
		Fixed Price	Fixed Price
Supplier	Price Point	\$/gal	Annual Cost
Peterson's Oil Service	Providence RI	\$ 2.5500	\$ 4,202,400
Dennis K. Burke, Inc.	Providence RI	\$ 2.6490	\$ 4,365,552
Sprague	Providence RI	\$ 2.6720	\$ 4,403,456
Lowest Price		\$ 2.5500	\$ 4,202,400

ULSD NYH Average (6/14/2023)	
Month	Price \$/gal
7/1/2024	\$ 2.2522
8/1/2024	\$ 2.2495
9/1/2024	\$ 2.2479
10/1/2024	\$ 2.2473
11/1/2024	\$ 2.2446
12/1/2024	\$ 2.2405
1/1/2025	\$ 2.2374
2/1/2025	\$ 2.2335
3/1/2025	\$ 2.2233
4/1/2025	\$ 2.2076
5/1/2025	\$ 2.1995
6/1/2025	\$ 2.1918
12 month avg. strip:	\$ 2.2313

ULSHO		Comparison to Current Contract		
		Fixed Price	Fixed Price - Current Contract	Fixed Price - Current Contract
Supplier	Current Contract (DKB)	\$/gal	\$/gal	Annual Savings
Peterson's Oil Service	\$ 3.0442	N/A	N/A	N/A
Dennis K. Burke, Inc.	\$ 3.0442	\$ 2.6490	\$ (0.3952)	\$ (651,290)
Sprague	\$ 3.0442	\$ 2.6820	\$ (0.3622)	\$ (596,906)
Lowest Price		\$ 2.6490	\$ (0.3952)	\$ (651,290)

ULSHO - B10		Comparison to Current Contract		
		Fixed Price	Fixed Price - Current Contract	Fixed Price - Current Contract
Supplier	Current Contract (DKB)	\$/gal	\$/gal	Annual Savings
Peterson's Oil Service	\$ 3.0442	\$ 2.5500	\$ (0.4942)	\$ (814,442)
Dennis K. Burke, Inc.	\$ 3.0442	\$ 2.6490	\$ (0.3952)	\$ (651,290)
Sprague	\$ 3.0442	\$ 2.6720	\$ (0.3722)	\$ (613,386)
Lowest Price		\$ 2.5500	\$ (0.4942)	\$ (814,442)

Bidder Checklist	Peterson's Oil Service	Dennis K. Burke, Inc.	Sprague
Non-Collusion Form	Yes	Yes	Yes
Tax Compliance Certificate	Yes	Yes	Yes
Bid Pricing Form	Yes	Yes	Yes
Certificate of Corporate Authority	Yes	Yes	Yes
Certificate of Insurance	Yes	Yes	Yes
Certified or Cashier's check/insured bid bond	Yes	Yes	Yes
W-9 Form	Yes	Yes	Yes
Most Recent financial Statement	Yes	Yes	Yes

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Tank List



Entity	School - Address		Tank Size	Usage
Auburn Public Schools	Bryn Mawr School - 35 Swanson Road	Auburn MA	5,000	10,000
Auburn Public Schools	Randall Building - 5 West Street	Auburn MA	10,000	10,000
Dudley-Charlton Reg. Schools	Dudley Middle School - 70 Dudley-Oxford Road	Dudley MA	12,000	15,000
Dudley-Charlton Reg. Schools	Charlton Elementary - 9 Burlingame Road	Charlton MA	12,000	20,000
Dudley-Charlton Reg. Schools	Heritage School - 34 Oxford Road	Charlton MA	12,000	15,000
Dudley-Charlton Reg. Schools	Shepherd Hill Reg. HS - 68 Dudley-Oxford Road	Dudley MA	12,000	45,000
Dudley-Charlton Reg. Schools	Dudley Elementary - 16 School Street	Dudley MA	12,000	15,000
Dudley-Charlton Reg. Schools	Charlton Middle School - 2 Oxford Road	Charlton MA	12,000	25,000
Winchendon Public Schools	Murdock MHS - 3 Memorial Drive	Winchendon MA	20,000	59,000
Winchendon Public Schools	Toy Town Elem. School - 175 Grove Street	Winchendon MA	10,000	23,000
Berlin/Boylston Schools	Tahonto Regional Middle/HS - 1001 Main Street	Boylston MA	8,000	27,000
Sutton Public Schools	Simonian Center for Early Learning & Sutton Elementary - 407 Boston Road	Sutton MA	15,000	45,000
Sutton Public Schools	Sutton Middle/High School - 383 Boston Road	Sutton MA	8,000	40,000
Wachusett Regional Schools	Davis Hill School - Jameson Road	Holden MA	10,000	25,000
Wachusett Regional Schools	Paxton Center School - 19 West Street	Paxton MA	10,000	55,000
Wachusett Regional Schools	Thomas Prince School - 170 Sterling Road	Sterling MA	15,000	30,000
Wachusett Regional Schools	Naguag School - 285 Main Street	Rutland MA	10,000	35,000
Wachusett Regional Schools	Mayo Elementary - 351 Bullard Street	Holden MA	10,000	30,000
Wachusett Regional Schools	Central Tree Middle - 281 Main Street	Rutland MA	8,000	30,000
Wachusett Regional Schools	Chocksett Schools - 40 Boutelle Road	Sterling MA	20,000	60,000
Wachusett Regional Schools	Glenwood Elementary - 65 Glenwood Road	Rutland MA	10,000	30,000
Nashoba Regional School District	Nashoba Regional High School - 12 Green Road	Bolton MA	8,000	60,500
Nashoba Regional School District	Nashoba Regional School District Central Office - 50 Mechanic Street	Bolton MA	1 x 5,000 & 1 x 4,000	19,500
Nashoba Regional School District	Luther Burbank Middle School - 103 Hollywood Drive	Lancaster MA	13,000	30,000
Northboro/Southboro Public Schools	Mary Finn School - 60 Richards Road	Southboro MA	10,000	23,000
Tantasqua Reg. Schools/Town of Sturbridge	Tantasqua Reg. Sr. High - 319 Brookfield Road	Fiskdale MA	12,000	115,000
Tantasqua Reg. Schools/Town of Sturbridge	Brimfield Elementary - 22 Wales Road	Brimfield MA	10,000	25,000
Tantasqua Reg. Schools/Town of Sturbridge	Holland Elementary - 28 Sturbridge Road	Holland MA	7,100	15,000
Tantasqua Reg. Schools/Town of Sturbridge	Burgess Elementary - 5 Burgess School Road	Sturbridge MA	15,000	45,000
Tantasqua Reg. Schools/Town of Sturbridge	Wales Elementary - 41 Main Street	Wales MA	8,000	10,000
North Brookfield Schools	North Brookfield High - 10 New School Drive	North Brookfield MA	10,000	35,000
North Brookfield Schools	North Brookfield Elementary - 10 New School Drive	North Brookfield MA	10,000	35,000
Quaboag Regional Schools	Warren Elementary - 51 Schoolhouse Drive	West Warren MA	10,000	32,000
Quaboag Regional Schools	Quaboag Reg Middle/High - 284 W. Brookfield Road	Warren MA	15,000	62,000
Town of Spencer	Spencer Sewer Dept - 69 West Main Street	Spencer MA	1 x 4,000 & 1 x 2,000	10,000
Ashburnham/Westminster	Overlook Middle School- 10 Oakmont Drive	Ashburnham MA	10,000	10,000
Ashburnham/Westminster	Oakmont Regional High School - 9 Oakmont Drive	Ashburnham MA	15,000	60,000
Southbridge Public Schools	West Street School - 156 West Street	Southbridge MA	10,000	45,000
Southbridge Public Schools	Charlton Street School - 220 Charlton Street	Southbridge MA	10,000	40,000
Southbridge Public Schools	Eastford Road School - 120 Eastford Road	Southbridge MA	10,000	45,000
Ayer/Shirley Public Schools	Page Hill Top - 115 Washington St.	Ayer MA	8,000	25,000
Ayer/Shirley Public Schools	LAW elementary School - 34 Lancaster Road	Shirley MA	10,000	50,000
Douglas Public Schools	Douglas Primary - 17 Gleason Court	Douglas MA	10,000	15,000
Douglas Public Schools	Douglas Middle - 21 Davis Street	Douglas MA	5,000	20,000
Douglas Public Schools	Douglas High School - 33 Davis Street	Douglas MA	10,000	30,000
Douglas Public Schools	Douglas Elementary - 19 Davis Street	Douglas MA	10,000	20,000
Leicester Public Schools	Leicester Middle School - 174 Paxton St	Leicester MA	2 x 8,000	25,000
Leicester Public Schools	Leicester Elementary - 170 Paxton Street	Leicester MA	10,000	23,000
Blackstone-Millville Reg. Schools	FWH Middle School - 35 Federal Street	Blackstone MA	20,000	40,000
Town of Leicester	Former Leicester Middle School - 70 Winslow Ave	Leicester MA	10,000	26,000
Town of Leicester	Leicester Town Hall - 3 Washburn Square	Leicester MA	10,000	13,000
TOTAL				1,648,000